ACCREDITED LEARNING & DEVELOPMENT INSTITUTION:



Civil Service Commission, Professional Regulation Commission, PHILGEPS





	CAL	ENDAR OF SEMINARS & EV	/ENTS 2020	
HUMAN RESOURCE MANAGEMENT E	DUCA	TIONAL PACKAGE	am-5pm	RATES
Full 5-day HR Management Series	5D	Jan 27-31   Mar 16-20   May 11-15   Jul 13-1	7   Sep 14-18   Nov 9-11 (Mon-Fri)	EB:16000 REG: 19000+VAT
Fundamentals of HR Management	1D	Jan 27   Feb 12   Mar 16   May 11   Jun 3   Ju	EB:3500   REG: 3800 +VAT	
Recruitment Management	1D	Jan 28   Feb 19   Mar 17   May 12   Jun 10   J 10	EB:3500   REG: 3800 +VAT	
Training Program Development	1D	Jan 29   Mar 18   Apr 15   May 13   Jun 17   Ju 11	EB:3500   REG: 3800 +VAT	
Performance Management System	1D	Jan 30   Mar 19   Apr 22   May 14   Jun 24   Jul 16   Aug 26   Sep 17   Oct 28   Nov 12		EB:3500   REG: 3800 +VAT
Compensation & Benefits Mgmt	1D	Jan 31   Mar 20   Apr 29   May 15   Jul 1   Jul 17   Sep 2   Sep 18   Nov 13   Dec 2		EB:3500   REG: 3800 +VAT
INTENSIVE HUMAN RESOURCE PROGI	RAMS	9	am-5pm	RATES
Labor Law: Code & Practice	2D	Jan 27-28   Mar 23-24   May 25-26   Jul 27-28   Sep 21-22   Nov 23-24		EB:8500   REG: 9500+VAT
Employee Discipline & DOLE Compliance	2D	Feb 6-7   May 28-29   Jul 23-24   Sep 24-25   Nov 26-27		EB:8500   REG: 9500+VAT
Grievance Handling & Conflict Mgmt.	2D	Feb 20-21   Jun 4-5   Aug 13-14   Nov 5-6		EB:8500   REG: 9500+VAT
Co. Policy Making & Implementation	2D	Feb 5-6   Jun 25-26   Oct 22-23		EB:8500   REG: 9500+VAT
Professional HR Operations	2D	Mar 26-27   May 7-8   Jul 9-10   Sep 10-11   Nov 5-6		EB:10500   REG: 11500+VA
Job Evaluation & Pay Structure	2D	Jan 23-24   Mar 11-12   Jun 18-19   Aug 5-6   Nov 18-19		EB:8500   REG: 9500+VAT
Employee Promotion & Career Planning	2D	Feb 13-14   Oct 1-2		EB:8500   REG: 9500+VAT
Organization Development	2D	Feb 26-27   Jun 25-26   Oct 8-9   Dec 3-4		EB:8500   REG: 9500+VAT
Talent Management	2D	Apr 2-3   Sep 23-24		EB:8500   REG: 9500+VAT
Competency Interview & Assessment	2D	Apr 23-24   Jul 29-30   Oct 15-16		EB:9500   REG: 10500+VAT
Trainers Training Program	2D	Mar 19-20   May 27-28   Aug 27-28   Oct 22-23		EB:8500   REG: 9500+VAT
Training Module Instruction Design	2D	May 20-21   Aug 13-14   Oct 29-30		EB:8500   REG: 9500+VAT
Digital Recruitment	2D	Mar 9-10   Jul 23-24   Oct 8-9		EB:8500   REG: 9500+VAT
Competency-Based HR	2D	Apr 16-17   Aug 19-20   Dec 10-11		EB:8500   REG: 9500+VAT
HR CLUB EVENTS			HR Club Member	Non-Member
HR Leadership Conference	2D	Mar 4-5 (Time: 9am-6pm)	Get more info: visit we	ebsite or call: 6873416
Employee Wellness Forum	HD	Jun 11 (Time: 2-5pm)	EB:600 REG:900+VAT	EB:1200   REG: 1500 +VAT
HR & Legal Forum	1D	Aug 7 (Time: 9-5am)	EB:3500 REG:4500+VAT	EB:6000 REG:5000+VAT
HR Technology Forum	HD	Oct 2 (Time: 2-5pm)	EB:600 REG:900+VAT	EB:1200 REG:1500+VAT
<b>CERTIFIED HUMAN RESOURCE PROFE</b>	<u>ssion</u>	IAL PROGRAM		RATES
Certified HR Generalist	F	Flexible schedule arrangement		Php 78,000 +VAT
Certified Recruitment Specialist	F	Flexible schedule arrangement		Php 78,000 +VAT
Certified Training & Dev't Specialist	F	Flexible schedule arrangement		Php 78,000 +VAT
Certified Compensation Specialist	F	Flexible schedule arrangement		Php 78,000 +VAT
Note: Schedule is subject	to chang	e without prior notice. Please contact us to regist	er and confirm. (Updated as of 12/20/201	9)

**Business Maker Academy, Inc.** Suite 1503A West Tower, Philippine Stock Exchange Bldg.,

Exchange Road, Ortigas Center, Pasig City, Philippines

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## **CALENDAR OF SEMINARS & EVENTS 2020**

MARKETING & SALES		9am-5pm	RATES
Proactive Sales & Marketing	1D	Jan 17   Feb 28   May 14   Jul 3   Sep 17   Nov 13	EB:3500   REG: 3800 +VAT
Digital Marketing Plan	1D	Jan 15   Mar 13   May 5   Jul 17   Sep 2   Nov 25	EB:3500   REG: 3800 +VAT
Social Media & Content Management	1D	Feb 13   Apr 23   Jun 11   Aug 4   Oct 6   Dec 9	EB:3500   REG: 3800 +VAT
Sales Probing, Negotiations & Closing	1D	Feb 4   Apr 1   Jun 23   Aug 7   Oct 1   Dec 2	EB:3500   REG: 3800 +VAT
Sale Presentation & Pitching	1D	Mar 23   Jun 10   Oct 19	EB:3500   REG: 3800 +VAT
Telemarketing	2D	Apr 29-30   Jul 6-7   Sep 3-4	EB:8500   REG:9500+VAT
Sales Management	2D	May 20-21   Nov 5-6	EB:8500   REG:9500+VAT
Customer Service Excellence	1D	Jan 20   Mar 10   May 11   Jul 3   Sep 16   Nov 4	EB:3500   REG: 3800 +VAT
Customer Complaint Handling	1D	Feb 10   Apr 21   Jun 9   Aug 11   Oct 26   Dec 9	EB:3500   REG: 3800 +VAT
FINANCE		9am-5pm	RATES
Accounting for Non-Accountants	2D	Jan 21-22   Mar 30-31   May 18-19   Jul 27-28   Sep 28-29   Nov 16-17	EB:8500   REG:9500+VAT
Effective Taxation & BIR Compliance	2D	Mar 24-25   Jun 3-4   Aug 25-26   Oct 20-21	EB:8500   REG:9500+VAT
Bookkeeping	2D	Apr 20-21   Oct 12-13	EB:8500   REG:9500+VAT
Payroll & Benefits Administration	2D	Jan 21-22   Mar 11-12   May 6-7   Jul 15-16   Sep 10-11   Nov 11-12	EB:8500   REG:9500+VAT
LEADERSHIP & MANAGEMENT		9am-5pm	RATES
Business Operations Management	1D	Mar 14   Jun 20   Sep 12   Nov 7	EB:3500   REG: 3800 +VAT
Project Management	2D	Feb 18-19   Apr 2-3   Jun 23-24   Sep 28-29   Nov 20-21	EB:8500   REG:9500+VAT
Professional Events	2D	Apr 15-16   Jul 29-30   Oct 27-28	EB:8500   REG:9500+VAT
Leadership for Managers	2D	Feb 4-5   May 5-6   Aug 11-12   Oct 6-7	EB:8500   REG:9500+VAT
Leadership for Supervisors	1D	Jan 15   Mar 13   May 27   Jul 10   Sep 25   Nov 4	EB:3500   REG: 3800 +VAT
Leadership for Millennials	2D	Feb 27-28   Jul 8-9   Oct 8-9	EB:8500   REG:9500+VAT
Coaching Skills	1D	Feb 17   Apr 22   Jul 22   Sep 23   Dec 1	EB:3500   REG: 3800 +VAT
Successful Delegating	1D	Apr 20   Aug 14   Dec 11	EB:3500   REG: 3800 +VAT
Transformational Leadership	2D	Mar 30-31   Jun 8-9   Sep 14-15   Dec 7-8	EB:8500   REG:9500+VAT
Communication & Public Speaking			
PROFESSIONAL OFFICE ADMINISTRA	1	-	RATES
Full 5-day Office Admin Series	5D	Feb 10-14   Jun 15-19   Oct 12-16 (Mon to Fri)	EB:17500 REG: 19000+VAT
Office Administration Fundamentals	1D	Jan 16   Feb 10   Apr 17   Jun 15   Jul 8   Aug 6   Sep 11   Oct 12   Dec 3	EB:3500   REG: 3800 +VAT
Office Facilities Management	1D	Feb 11   Apr 24   Jun 16   Aug 13   Oct 13	EB:3500   REG: 3800 +VAT
Office Inventory & Supplies	1D	Jan 22   Feb 12   May 8   Jun 17   Jul 22   Aug 20   Sep 18  Oct 14   Dec 8	EB:3500   REG: 3800 +VAT
Office Logistics, Transport, Travel	1D	Feb 13   May 15   Jun 18   Aug 27   Oct 15	EB:3500   REG: 3800 +VAT
Office Files & Records Management	1D	Feb 14  Mar 16   May 22   Jun 19   Jul 28   Sep 3   Oct 16   Nov 10   Dec 10	EB:3500   REG: 3800 +VAT
ADMINISTRATIVE SKILLS		9am-5pm	RATES
Executive Assistant Training	2D	Jan 29-30   Mar 17-18   May 12-13   Jul 13-14   Sep 8-9   Nov 24-25	EB:8500   REG:9500+VAT
Business Writing & Online Etiquette	1D	Feb 11   Apr 1   Jun 2   Aug 4   Oct 1   Dec 17	EB:3500   REG: 3800 +VAT
Microsoft Excel: Basic & Intermediate	2D	Jan 23-24   Mar 26-27   May 25-26   Jul 20-21   Sep 21-22   Nov 26-27	EB:8500   REG:9500+VAT
Microsoft Excel: Advanced Users FOREX & GLOBAL TRADING EDUCAT	2D	Feb 20-21   Apr 27-28   Jun 29-30   Aug 17-18   Oct 29-30   Dec 17-18	EB:8500  REG:9500+VAT RATES & TIME
Orientation: Global Stocks, Forex &		lan 11   Eab 8   Mar 14   Anr 18   May 0   Jun 20	EB: 500   REG: 2500 +VAT
Investments	HD	Jan 11   Feb 8   Mar 14   Apr 18   May 9  Jun 20 Jul 11   Aug 8   Sep 12   Oct 10   Nov 7	[2-6pm]
Beginners Course: Global Stocks, Forex		Jan 20-21   Feb 17-18   Mar 23-24   Apr 27-28   May 18-19 Jun 29-30	EB: 9000  REG: 10000+VAT
& Investments	2HD	Jul 20-21   Aug 17-16   Mar 20-24   Apr 27-26   May 16-19 Jul 29-30 Jul 20-21   Aug 17-18   Sep 21-22   Oct 19-20   Nov 16-17	[8:30am - 1230pm]
Full Program: Forex & Global Asset		Batch 1: Jan 24, 31, Feb 7, 14, 21	EB: 35000 REG: 40000+VAT
Management		Batch 2: May 22, 26, 29, June 2, 5	Session 1 [9am-5pm]
		Batch 3: Aug 25, 28, Sep 1, 4, 8	Session 2-5 [8:30am-12nn]

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## How to Enroll: 3 easy steps!

<b>1</b> Choose Your Seminar(s) Book a slot thru: > Oonline Registration Form > Download Registration Form > Visit our Office > Phone Booking at Tel#: (632) 6874445 [6874645 Cel/Viber#: (0917) 8643416	2 Remit Payment: >at our office >via Paypal >via Bank Deposit: Savings Account Name: Business Maker Academy, Inc. BPI SA Acct#: 4013-0306-64 BDO SA Acct#: 000-280-622-422	<b>3</b> Confirm & Attend: Send deposit slip with name and course via: Fax#: 6874445 loc. 814 Viber#: (0917) 8643416 Email: info@businessmaker-academy.com Bring deposit slip or receipt on your class day.	Seminar Inclusions: Certificate of Completion, Seminar Handouts, Meals & Drinks, Free one- time Refresher Session within 1 year Seminar Venue: 1503A & 1203A West Tower, Philippine Stock Exchange Bldg. (Tektite), Exchange Rd., Ortigas Center, Pasig City, Philippines	
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