

Business Maker Academy offers:

- Year-round Public Classes
- Webinars & Seminars
- In-house Corporate Training
- Certified HR Programs
- HR Club Learning Sessions
- Consultancy and more...

TRAINING SCHEDULE: JUNE TO DECEMBER 2025

SALES, MARKETING & CS		WEBINAR SCHEDULE	SEMINAR SCHEDULE
Choose Your Course		4 hrs./session (half-day)	8 hrs./session (full-day)
Proactive Sales & Marketing	1	Nov 11 (PM) Dec 10 (PM)	Sep 3
<u>Digital Marketing Plan</u>	1	Sep 10 (PM)	Nov 12
Social Media & Content Marketing	1	Oct 8 (PM)	Sep 5
Sales Training Program	1	Oct 1 (PM) Dec 3 (PM)	Sep 23
Sales Presentation & Pitching	1	Sep 24 (PM)	By Special Arrangement
Telemarketing & Outbound Sales	2	Oct 23-24 (PM)	By special arrangement
Sales Team Management	2	Sep 16-17 (PM)	Sep 19-20
<u>Customer Service Excellence</u>		Oct 16 (PM) Nov 20 (PM) Dec 17 (PM)	Sep 18 Dec 16
Customer Complaint Handling	1	Oct 17 (PM) Nov 21 (PM)	Sep 19 Dec 17
Service Delivery	2	Sep 11-12 (AM)	By special arrangement
<u>Customer Communication Skills</u>	2	Sep 8-9 (AM) Nov 27-28 (AM)	Oct 23-24 Nov 24-25
Adv Customer Service & Complaint	2	Dec 11-12 (PM)	Nov 13-14

FINANCE		WEBINAR SCHEDULE	SEMINAR SCHEDULE
Accounting for Non-Accountants	2	Oct 29-30 (PM)	Oct 16-17 Nov 20-21
Taxation & BIR Compliance	2	Oct 8-9 (PM) Nov 27-28 (AM)	Sep 11-12 Dec 4-5
Bookkeeping for Non-Accountants	2	Sep 11-12 (PM) Dec 11-12 (PM)	Oct 14-15
Cost Accounting	2	Sep 25-26 (AM) Nov 6-7 (AM)	By special arrangement
Payroll & Benefits Administration	2	Oct 27-28 (AM)	Nov 10-11
Internal Control & Audit (new)	2	Dec 1-2 (PM)	By special arrangement
Creditable & Final Withholding	2	Oct 15 (PM) Dec 17 (AM)	By Special Arrangement
Income Tax (new)			by Special Arrangement
Financial Statement Analysis (new)	2	Nov 12 (PM)	Oct 20 Dec 11
VAT & Percentage Taxes (new)	2	Oct 13 (PM) Nov 24 (PM)	By special Arrangement

LEADERSHIP & MANAGEMENT		WEBINAR SCHEDULE	SEMINAR SCHEDULE
Leadership for Managers	2	Nov 18-19 (PM)	Oct 8-9
Project Management	2	Dec 15-16 (PM)	By special arrangement
Prof. Operations Management	1	Oct 21 (AM)	By special arrangement
Problem Solving & Decision Making	2	Dec 1-2 (PM)	Oct 2-3
Transformational Leadership	2	Dec 15-16 (AM)	Sep 16-17
Coaching Skills for the Workplace	1	Nov 14 (PM)	By Special Arrangement
Leading with EQ	1	By Special Arrangement	Oct 30
Leadership for Supervisors	1	Sep 24 (AM) Nov 24 (AM)	Oct 6 Nov 5
Self-Leadership	1	Nov 3 (AM)	Oct 13 Nov 20
Time, Productivity & Stress Mgmt	1	Nov 10 (AM) Dec 15 (AM)	Oct 10
Successful Delegating Skills	1	Sep 10 (AM) Nov 13 (PM)	By Special Arrangement
Leadership Communication Skills	1	Oct 29 (AM) Dec 3 (AM)	By Special Arrangement
Completed Staff Work (CSW)	2	Nov 6-7 (AM) Nov 18-19 (PM)	By special arrangement
Assertive Communication	1	Oct 21 (PM) Dec 15 (PM)	By Special Arrangement
W.A.V.E - Work Attitude & Values	1	Nov 10 (AM)	Oct 20
Personality Development & Image	1	Oct 7 (PM) Nov 25 (PM)	By Special Arrangement
Events Planning & Management	2	By Special Arrangement	Sep 29-30 Nov 18-19
Public Speaking & Presentation	2	Oct 2-3 (AM)	Sep 22-23 Dec 4-5
Effective Team Collaboration (new)	2	Nov 4 (AM)	By special arrangement



TRAINING SCHEDULE 2025

(Schedules & Rates: Updated as of December 09, 2025)

PROF. OFFICE ADMINISTRATION		WEBINAR SCHEDULE	SEMINAR SCHEDULE	
Choose Your Course		4 hrs./session (half-day)	8 hrs./session (full-day)	
Office Administration Fundamentals	1	Sep 16 (AM) Nov 11 (AM)	Oct 28	
Office Facilities Management	1	Sep 23 (AM) Nov 18 (AM)	Oct 29 Nov 26	
Office Inventory & Supplies	1	Sep 30 (PM) Dec 1 (AM)	By Special Arrangement	
Office Services & Logistics	1	Oct 10 (AM) Dec 2 (AM)	By Special Arrangement	
Office Files & Records Mgmt	1	Oct 14 (AM) Dec 12 (AM)	Nov 17	

ADMINISTRATIVE SKILLS		WEBINAR SCHEDULE	SEMINAR SCHEDULE
Executive Assistant Training	2	Sep 22-23 (PM) Nov 3-4 (PM) Nov 24-25 (PM)	Oct 21-22 Oct 29-30
Business Writing & Online Etiquette	1	Dec 9 (PM)	Oct 1
Minutes-Taking & Meeting Reports	2	Oct 2-3 (PM)	By special arrangement
Technical Writing Fundamentals	2	Sep 8-9 (PM)	By special arrangement
5S & 7S Method for the Workplace	1	Nov 19 (AM)	By special arrangement

COMPUTER SKILLS		WEBINAR SCHEDULE	SEMINAR SCHEDULE
<u>Digital Literacy for the Workplace</u>	2	Oct 6-7 (AM)	By special arrangement
MS Excel: Basic & Intermediate	2	Oct 6 (AM/PM)	Nov 4-5
MS Excel: Advanced	2	Oct 7 (AM/PM)	Sep 8-9 Dec 9-10
MS Excel: Data Analytics	2	Oct 20 (AM/PM)	By special arrangement

HUMAR RESOURCE MANAGEMENT (EDPACK)		WEBINAR SCHEDULE	SEMINAR SCHEDULE
Fundamentals of HR Management	1	Oct 15 (AM)	Nov 24
Recruitment Management	1	Sep 10 (AM) Oct 22 (AM)	Nov 26
Training & Development Mgmt	1	Sep 17 (AM) Oct 29 (AM)	Nov 25
Performance Management System	1	Sep 24 (AM) Nov 5 (AM)	Nov 27
Compensation & Benefits Mgmt	1	Oct 1 (AM) Nov 12 (AM)	Nov 28

HR INTENSIVE		WEBINAR SCHEDULE	SEMINAR SCHEDULE
<u>Labor Code & Practice</u>	2	Sep 22-23 (PM) Oct 27-28 (PM) Dec 1-2 (AM)	Nov 10-11
Employee Discipline	2	Dec 11-12 (AM)	Oct 27-28
Grievance Handling & Conflict Mgmt	2	By Special Arrangement	Sep 25-26
Company Policy Making	2	Oct 9-10 (AM)	By special arrangement
Professional HR Operations	2	Sep 18-19 (AM)	Nov 6-7
Job Evaluation & Pay Structure	2	Nov 13-14 (AM)	Sep 11-12
Organization Development	2	By Special Arrangement	Oct 16-17
Competency-Based HR	2	Sep 25-26 (AM)	By special arrangement
KRAs & KPIs Development	2	Nov 20-21 (AM)	By Special Arrangement
Talent Management	2	Oct 23-24 (AM)	By special arrangement
Succession Planning	1	Dec 10 (AM)	By special arrangement
<u>Digital Recruitment</u>	2	Oct 16-17 (AM)	Dec 1-29
Interview & Assessment	2	Oct 2-3 (AM) Dec 4-5 (AM)	Dec 15-16
Onboarding & Emp. Engagement	1	Oct 14 (AM)	Dec 3
Trainers Training Program	2	Oct 9-10 (PM)	By Special Arrangement

Note: Schedule may change. Please register in advance.

important notes

Webinar Time: AM - 8:30am to 12:30pm

PM - 1:30pm to 5:30pm

Seminar Time: 9:00am to 5:00pm



WEBINAR RATE

1 session = Php2250+12%VAT 2 sessions = Php4500+12%VAT



SEMINAR RATE

1 day = Php4250+12%VAT 2 days = Php8500+12%VAT



Present your Govt Employee ID upon enrollment to get Php500 discount



TRAINING SCHEDULE 2025

(Schedules & Rates: Updated as of December 09, 2025)

Seminar Venue:

Suite 1503A West Tower, Tektite Bldg. (former PSEC), Exchange Road, Ortigas Center, Pasig City, Philippines

SM MEGA B

MERALCO AVENUE

You can use this Waze link to find us: Business Maker Academy, Inc.

https://waze.com/ul/hwdw4fydn4

NOTES:

> WEBINAR CLASSES INCLUDE:

- Live Online Classes via Zoom
- E-Certificates (Printed Certificates may be requested with a minimal processing fee of Php100 + shipping costs c/o participant).
- E-Handout

> SEMINAR CLASSES INCLUDE:

- Live In-person Classes
- Certificate of Completion, handouts, meals, snacks & drinks
- Free 1 Refresher Session within 1 year (a minimal fee of Php500/day will be charged to cover meals and handout reprinting).
- Pay parking is available in & around the building. First come, first served.

HOW TO ENROLL: 3 easy steps



STEP 1: REGISTER

Choose your course & schedule. Then book a slot via:

o Online Registration: https://businessmaker-academy.com/individual-registration/

o Call, Viber or Text: (632) 8687-4645, 8687-3416, (0912) 2231826, (0917) 6372471, (0917) 1357279

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STEP 2: SETTLE PAYMENT

You may remit payment through any of the methods below





STEP 3: ATTEND YOUR CLASS

We will send you the Zoom Link before the webinar session. If you need further assistance, please contact us: Call/Text/Viber: (0912) 2231826, (0917) 6372471, (0917) 1357279

Certificate Programs

Be a Certified HR Professional

WE ALSO OFFER:



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BUSINESS MAKER ACADEMY & HR CLUB PHILIPPINES

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