



# High-Potential Leadership Development: Identifying & Nurturing Future Leaders



# Points of Discussion

**Identifying High-Potential Talent**

**Creating Development Programs**

**Succession Planning & Career Pathing Key Concepts**

**Issues, Challenges, & Recommendations**

# Identifying High-Potential Talent



# Who is a High-Potential Talent?

**Proven HIGH-PERFORMER  
with 3 distinguishing  
personality traits to  
perform leadership roles**

**Ability**

**Natural & acquired abilities to  
succeed in more senior &  
critical roles.**

**HiPo**

**Strong determination for  
advancement, excellence,  
outcomes, & influence**

**Aspiration**

**Agility**

**Learn quickly, seek new  
challenges, & adapt to  
change easily**

# High-Performing vs. High-Potential Talents

Aspect	HiPers	HiPos
Focus	Current role excellence	Future growth & adaptability
Skill Set	Mastery of current skills	High learning ability
Contribution	Consistent outstanding results	Quality output and potential for significant future impact
Motivation	Achievement	Development

# Key Characteristics & Skills of HiPos

**Effective Communicator**

**Creative & Innovative**

**Strategic Thinker**

**Emotionally Intelligent**

**Adaptable**

**Problem Solver**

# How Would You Classify Yourself?

**HiPer**

**HiPo**

**Hybrid**

**HiPer + HiPo  
in various levels**

# How Do You See Yourself in the Mirror?

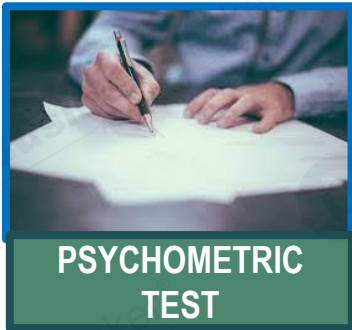
**Are You a  
CAT?**



**Or a  
LION?**



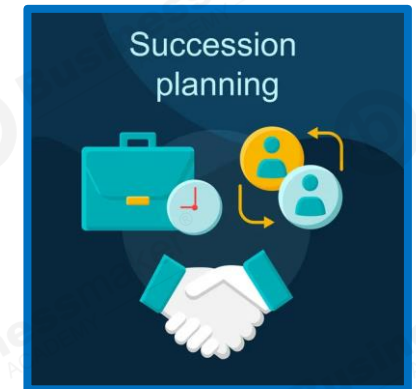
# Tools & Methods to Identify HIPOs



**TALENT REVIEW & CALIBRATION**

	Needs Development	Meets Expectations	Exceeds Expectations
High LEADERSHIP POTENTIAL	1C Poor Performance High Potential	1B Good Performance High Potential	1A Outstanding Performance High Potential
Moderate	2C Poor Performance Moderate Potential (new role)	2B Good Performance Moderate Potential	2A Outstanding Performance Moderate Potential
Limited	3C Poor Performance Limited Potential	3B Good Performance Limited Potential	3A Outstanding Performance Limited Potential

← PERFORMANCE →  
Poor      Good      Outstanding



# Why Do You Need to Identify & Nurture HiPoS?

Strong Leadership Pipeline

```
graph TD; A[Strong Leadership Pipeline] --> B[Business Continuity and Growth]; B --> C[Career Advancement and Promotion]; C --> D[Talent Retention and Engagement];
```

Business Continuity and Growth

Career Advancement and Promotion

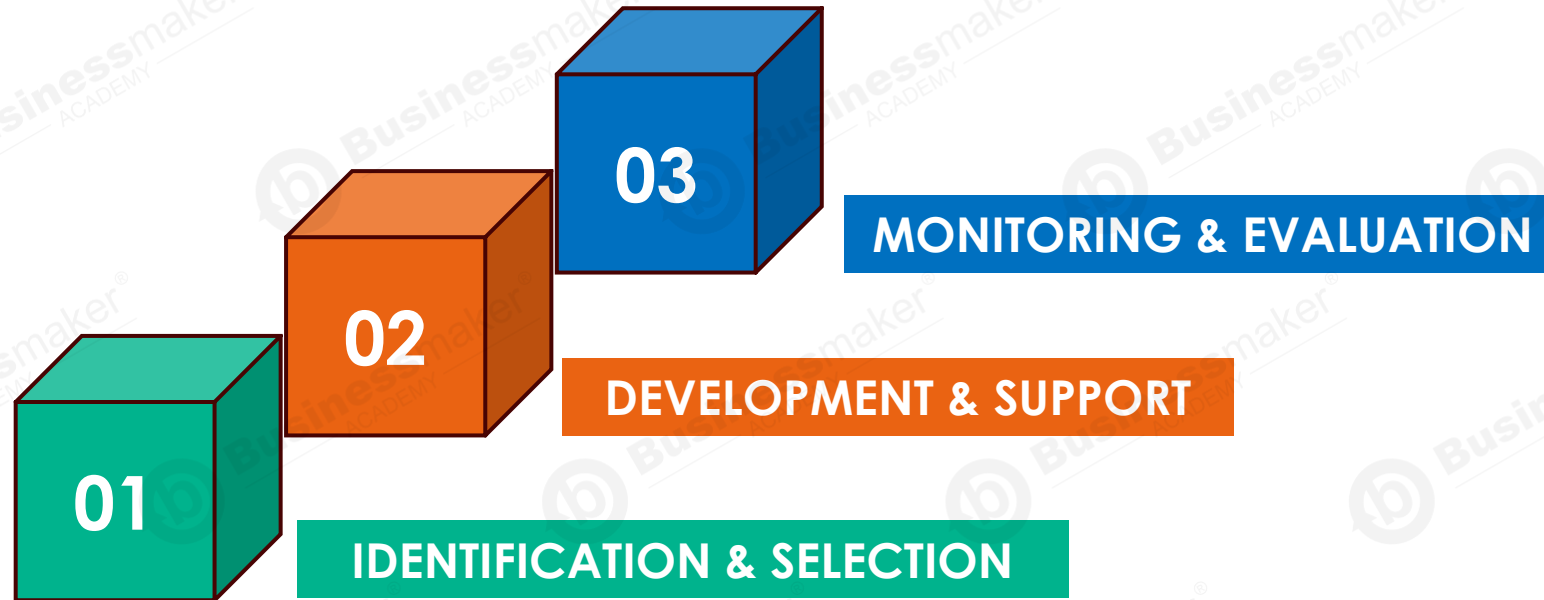
Talent Retention and Engagement

“The single biggest way to impact an organization is to focus on leadership development. There is almost no limit to the potential of an organization that recruits good people, raises them up as leaders, and continually develops them.”

*John C. Maxwell*



# How to Design a HiPo Program in Just 3 Steps



# Strategies for Developing Leadership Potentials

**Leadership Training & Devt.**

**Coaching & Mentorship**

**Special Projects & Assignments**

**Job Shadowing & Rotation**

**Feedback & Performance Reviews**



Let's Unpack this a bit

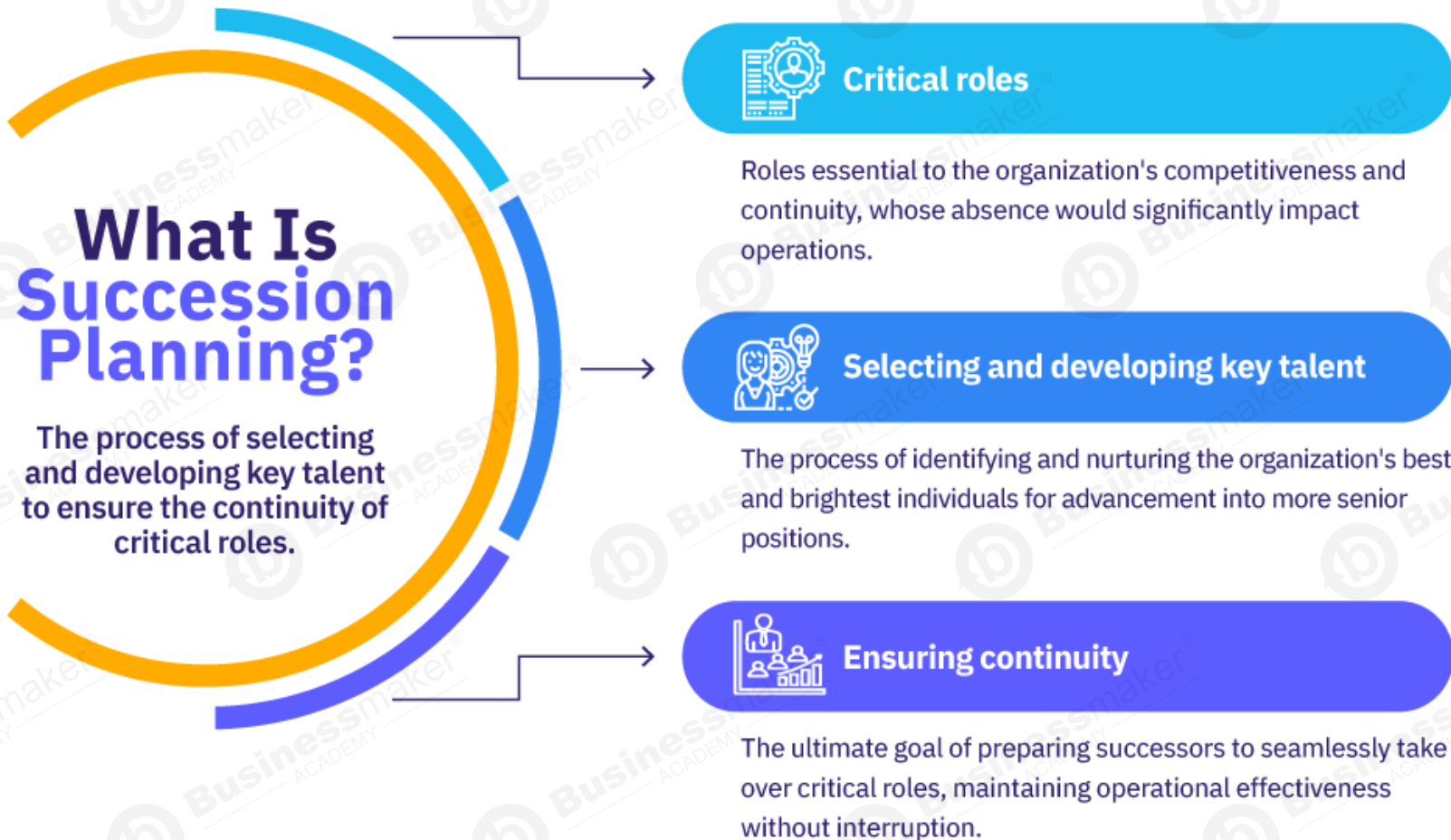
# Succession Planning & Career Pathing

Are You Ready for Tomorrow?



Today's Preparation...Tomorrow's Success!

# What is Succession Planning?





# Issues, Challenges, & Recommendations



# Issues & Challenges in HiPo Leadership Devt.

## How Can You Overcome Them?



- ▶ Resistance to Change
- ▶ Retention of HiPos
- ▶ Development & Training
- ▶ Measurement & Evaluation
- ▶ Succession Planning
- ▶ Resource Allocation

Let's Summarize this

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“ Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others. *Jack Welch* ”

**Thank You  
and  
Good Luck!**



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